

WELCOME!

A new resaler has joined our distributors' network in Spain: **OCI NORTE**, led by Mr Garro LIBANO, located in Gexto (Bilbao harbour).

This professional is familiar with NKE products: many FIGARO competitors are often having a break in the surroundings and a lot of Spanish and Basque sailers require his services.

AUTUMNAL DISCOUNTS

CANNES AND LA ROCHELLE EXHIBITIONS

There is a 10% discount on all the topline products sold during the Genes and La Rochelle exhibition. This offer can't be used with other discounts.

TL25 AND SEAPRO

SEAPRO has designed a pack indicating regatta information (course, starting line,...) that can be displayed on the TL25. This pack can be installed on any boat equipped with a NMEA output interface.

A TL25 pack (including 1 TL25, 1 remote control, 1 mast mount bracket and a bus connection box) costs **1130€** (price excluding VAT) and a SEAPRO performance pack costs **780€** (price excluding VAT).

WARRANTY

The 2 year warranty runs from the date of purchase which is indicated on the warranty card. This card must be sent back to us by the customers or by yourselves. If we do not get this card, the warranty runs from the date of invoice. Date of application :01/09/04.

NKE: official partner of the Atlantic LE TELEGRAMME in LORIENT

MINI: A PACK WITH WIND OPTION

100% EFFICIENT

Since January, the windspeed and direction sensor can be installed on the MINIS. To complete the MINI pack, it is now advisable to add:

windspeed and direction sensor with carbon vane (ref : 90-60-268) and its cable (ref :90-60-092).

It is necessary to use only **NKE** products to benefit of the complete performance and we advise the use of a carbon vane for two main reasons : one is that the carbon vane is more resistant than the aluminium one and the second one is that this windspeed and direction sensor reacts more quickly.

It is recommendable to take the **true wind mode option** with the gyropilot 2 (ref 90-60-296).

Partnerships - Regatta and races results

NKE is taking the lead thanks to its partners

QUEBEC - ST MALO

60 feet multihull : **Karine Fauconnier** has won the race with « Sergio Tacchini ».

50 feet monohull : **Luc Coquelin** has won the race with the « Marina Fort Louis Ile de Sainte ».

TRANSATLANTIC

Michel Desjoyeaux has won the race with the « Geant ».

COWES/DINARD

While the wind sensor was showing 40 knots, the J109 boat of Mr Delaporte, named Pen Azen, has taken the lead and won the race. And the boat on which I have been invited, Mr Pelletier's Ange de Milon X43, has finished first in the IRC4 category and fourth in the general competition.

Congratulations to everybody!

COMMODORE'S CUP

3 teams were representing France at Cowes in order to defend their title. However, currents of the Solent have been more favorable to the British people. Anyway, France has taken the second position. More than half the number of competitors were equipped with NKE products and we can congratulate our partner, the JPK 9.60 LE-GUYADER, for his victory in the Channel race.



THE TOUR OF FRANCE

Our partner has taken the second position and has finished in front of the American competitors even if they budget had the biggest budget.

THE AFFLELOU LE FIGARO

Our expert, TEEM, has taken in charge all the supports under warranty during the race. At St Gilles, at half-way, Paul Fraisse, who was on the spot, was delighted to see **Armel Le Cleac'h**, our partner, win this part of the race.

Congratulations to **Charles Caudrelier**, the final winner of this race.

Pierre Emmanuel PAVAGEAU

August/September 2004

NKE is everywhere!

A « DUFOUR 34 » HAS WON THE COPA DEL REY WITH NKE!

To add to this beautiful victory, the other boats equipped with NKE have taken the 3rd and 4th position. Congratulations to the Spanish competitors : y hasta la proxima



SAILING TOUR OF ITALIA

All the boats competing were equipped with NKE products. NKE was a partner of this event.



TRUE WIND AND SOG OPTION

Why is this option necessary to the gyropilot 2 ?

When the apparent wind mode is switched on, the boat flows down the wave, speeds up, the wind hauls forward and the action will conduct to turn the boat downwind.

When the boat flows up the wave, it slows down, the wind veers aft and the pilot luffs. So each time the boat flows down and up, it swerves and it is necessary to switch on the compass mode. But if the wind turns, the heel has not the right angle anymore.

The true wind and sog wind mode enables to flow down the wave in a straight way (in top speed) and to keep the right heel angle.

During a one-handed race, it is recommended to let the gyropilot drive with the true wind and sog option. This will let you free to handle your spinnaker to haul it during the wave down movement when the apparent

wind turns.

Many skippers have tested this mode including **Michel DESJOYEUX**, who was the first one to install this equipment on his boat for the last **Vendée Globe**.



All figaros are equipped and the minis can now be equipped with a wind-speed and direction sensor.

Moreover, this option enables you to choose between the log sensor and the GPS to get the speed so that you can get in real time the right rudder

angle which is linked to the instant speed of the boat. It is recommendable to choose the surface speed which is a data that can be quickly obtained. If you have got a problem to measure this speed, use the sea bottom speed : it will be anyway better than to choose a speed manually. Don't forget that the gyropilot 2 needs to know the fluctuations of speed of the boat, of apparent wind angle and of wind speed half the way of the wave. It is better to avoid using NMEA interfaces to get the gyropilot 100% efficiency.

Paul Fraise